

## **MINUTES OF THE 25th JPSFA ANNUAL GENERAL MEETING**

Date: 22<sup>nd</sup> January 2015 (Thursday)  
Time: 2.00 pm  
Venue: Wisma JPSFA, 19A Jalan Rosmerah 2/5, Taman Johor Jaya, 81100 Johor Bahru

Present:	Mr. Michael Cheah	CCL Logistic Agencies (Johor) Sdn Bhd
	Mr. Jagantheran	M.H. Agencies Sdn Bhd
	Ms. Stephanie Lim	Swift Logistics TA Sdn Bhd
	Mr. Douglas Choo	Harbour-Link Lines (JB) Sdn Bhd
	Ms. Hamidah Wagey/ Wan Fauzi	Alamgala Resources Sdn Bhd
	Mr. Dominique De Smet	A. Hartrodt Ocean Services (M) Sdn Bhd
	Ms. Nancy Kwan	SKK Logistics (Johor) Sdn Bhd
	Mr. Elgy Ng	Acelink Logistics Sdn Bhd
	Mr. William Chan Chee Chung	Costar Agencies (M) Sdn Bhd
	Mr. Saminathan A/L Muniandy	Johor Ship Care Sdn Bhd
	Mr. Daniel How	Kejurubuhan Sdn Bhd
	Mr. Alan Hwang	Tanjung Agencies Sdn Bhd
	Ms. Yip See Wan	QEL Maritime (M) Sdn Bhd
	Mr. Chong Choon Sern	PGF Shipping Agency Sdn Bhd
	Mr. Patrick	Transways Agencies Sdn Bhd
	Mr. Lim Hock King Niam	TGC Asia Sdn Bhd
	Pn. Nor Hafiza Abidin	Pacific Selatan Agency Sdn Bhd
	Mr. Mark Kuang	LK Global Shipping (M) Sdn Bhd
	Ms. Sin Jock Yeen	Nippon Express (M) Sdn Bhd
	Mr. Chaw Ting Meng	Integrated Logistics Solutions Sdn Bhd
	En. Mohamad Azlin	Century Total Logistics Sdn Bhd
	Mr. Yap Heng Lin	Boustead Shipping Agencies Sdn Bhd
	Ms. Julie Kang	Merrick Logistics (M) Sdn Bhd
	En. Ismail Bin Noordin.	Far Eastern Freight Agencies (J) Sdn Bhd
	Ms. Lee Siew Fang	Sea Empress Fwdg & Shpg Sdn Bhd
	En. Azizi	Navegacion Shipping (Johor) Sdn Bhd
	Pn. Ruzana Abd Kadir	Konsortium Logistik Bhd
	Mr. Kenny Ang	Straits Perkasa Services Sdn Bhd
	Mr. Hemanath / Yazid	Lima Bintang Marine Services Sdn Bhd
	Mr. Donald Lim	AC Trans Logistics Sdn Bhd
	Ms. Janice How	Regime Freight & Logistics Sdn Bhd
	Ms. B. Uma Nair	Felda Johore Bulkiers Sdn Bhd
	En. Wan Hishamuddin	IG Shipping & Forwarding Sdn Bhd
	En. Yuszali Ramli	First City Logistics Sdn Bhd
	En. Hussin Ibrahim	OPL Marine Logistics Sdn Bhd
	Mr. Michael Cheah - Proxy	Flexitrans Agency Sdn Bhd
	Mr. Michael Cheah - Proxy	Compass Shipping Agencies Sdn Bhd
	Mr. Michael Cheah - Proxy	Alphalink Trading
	Pn. Nor Hafiza Abidin – Proxy	Sykt. Logistik Petikemas Sdn Bhd
	Mr. Douglas Choo – Proxy	Wan Hai Lines (M) Sdn Bhd
	Mr. Douglas Choo – Proxy	CSF Logistics (M) Sdn Bhd

Mr. Douglas Choo – Proxy	Kin Ann Shpg & Fwdg Agencies Sdn Bhd
Mr. Douglas Choo – Proxy	Global Trans Line (M) Sdn Bhd
Mr. William Chan – Proxy	Penta Shipping Sdn Bhd
Mr. William Chan – Proxy	CNF Shipping (M) Sdn Bhd
Mr. William Chan – Proxy	E-Way Alliance Sdn Bhd
Ms. Stephanie Lim – Proxy	Mewah Logistik Sdn Bhd
Ms. Stephanie Lim – Proxy	Yinson Transport (M) Sdn Bhd
Ms. Stephanie Lim – Proxy	Vanguard Logistics Services (HK) Ltd
Ms. Stephanie Lim – Proxy	Malaship Agencies Sdn Bhd
Ms. Stephanie Lim – Proxy	Master Suppliers Sdn Bhd
Ms. Stephanie Lim – Proxy	Libtrans Forwarding Sdn Bhd

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Total Present:	35 Members
No. of proxies:	17
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The President, Mr. Michael Cheah welcomed all members present, to the 25th AGM and wished everyone a Happy 2015 as we welcome the Chinese New Year of the Goat next month. He thanked all for taking precious time to attend this very important AGM; having to elect the committee for the next term. He then proceeded with his opening as follows:

#### **1. OPENING ADDRESS BY THE PRESIDENT**

The year 2014 had passed with many distinct events that shook many Malaysians, with the Malaysian owned airplane accidents and most recently the massive and unexpected floods in a few states in Malaysia. Many concerned Malaysians rallied around to provide comfort, care and material support to those who have suffered these calamities.

We again suffered another blow when the price per barrel of oil dipped to its lowest price since April 2009. Malaysia being an oil exporting nation had its revenues decreased by more than half and our Malaysian Ringgit depreciated rapidly by 30%. With the introduction of the Goods & Services Tax (GST) by 1<sup>st</sup> April 2015, many Malaysians are forced to adjust their lifestyle and consumption is expected to be more calculated and reserved, in view of increasing costs.

This gloomy outlook is not going to be taken hands down by all Malaysians, as we have been known to be innovative, enterprising and resilient and the same goes to all of us in this industry. We expect to see new ideas that might revolutionise the way we run our business or even the introduction of new technology into our business. If we cannot innovate and find a niche for ourselves, then we are destined to have a hard time to survive in this increasingly difficult environment.

The Association membership will no less face new challenges that require the Association's active intervention on their behalf. Besides that, we would like to embark on a long term process of ensuring that our member companies' staff are properly trained and advised so as to minimise errors which are costly operational expenses to their companies and we shall achieve this through an education training module to be developed with outside educational entities. The success of our Association depends strongly on her member companies' support not only in terms of membership BUT also to participate actively in the activities and education training programmes organised by the Association. It is your Association and it is up to you to tell us how you want to benefit as a member of this Association.

Last but not least, bear in mind that **WHEN THE GOING GETS TOUGH, THE TOUGH GETS GOING**. The very best to you for the rest of this year.

## **2. TO PASS THE MINUTES OF THE 23<sup>rd</sup> AGM:-**

The minutes held on 12/2/2014 was accepted on the proposal of Ms. Nancy Kwan and was seconded by En. Ismail B Noordin. It was noted by En. Wan Fauzi that the agenda under 'Other Matters' should read as point '6' instead of '8'.

### **Matters arising from previous issues:**

- 2.1 CDN Paperless: There has been delay in JCT implementing this as JPB is still looking into the upgrade of the entire security system to ensure maximum control at the gates and a solution to incorporate the EIR. They are estimating the cost to be in the range of RM3-5 million and are hoping to go paperless by mid-year.

## **3.0 PRESIDENT'S REPORT:**

Mr. Michael reported that the Association had had a busy year. Aside from the usual KEK and KEP courses, we also held a UCustoms Talk for members and participated in the Asean Logistics Transport Show. It was noted that the GST implementation takes precedence over the UCustoms introduction at this point of time and until the GST has been implemented by 1<sup>st</sup> April 2015, then only will the UCustoms be introduced on a stronger push.

Bigger issues are expected in GST, as even the Customs Department themselves were unsure of some of the applications to the shipping charges raised at the recent GST Seminar organized by the Association. In view of this, Customs has asked for JPSFA to submit all queries/concerns from members and they will revert.

Meanwhile, JPSFA had a successful participation in the ALTS 2014 and the corporate video produced for this purpose will be posted on the website soon. At the show, we were able to meet with some officials from FMFF and informally discussed on joining their membership. We will continue to address this tenaciously.

#### **4.0 SECRETARY'S REPORT**

Activities/Meetings for 2014: There were a total of 50 meetings recorded, which was slightly more than 2013. Ms. Stephanie noted there were altogether 8 committee meetings in 2014 with an average committee attendance of 87%.

JCT Concession: We managed to negotiate for a 30% discount on EMC and storage for members who had trucked out their containers during the Hari Raya period of 30 July to 31 August 2014; provided they submit the bills via the Association. Mr. Michael added that despite the effort of the Committee in getting this incentive, the response from members was rather lukewarm. He urged all members to take advantage of the benefits extended to our members, going forward.

Customs PG Import: After a series of meetings, we were able to get the cooperation from the Customs Department to review the working hours of the import clearance section in Pasir Gudang. This was indeed a breakthrough as many forwarders were facing problems with the differing weekend in Johor State.

#### **5.0 TREASURER'S REPORT**

Mr. Douglas Choo reported that the revenue for 2014 to be RM6,028.84 and ran through the items on the account with the floor. The account was proposed passed by En. Wan Fauzi of Alamgala Resources and seconded by Mr. Chaw of Integrated Logistics.

He tabled the balances as follows:

Cash in Bank:	RM68, 952.29
Fixed Deposit:	RM247, 107.54

He noted that the cash in bank is inclusive of subscription received in advance for 2015 which totaled RM29K and course fees collected in advance of RM15,400.00. Our membership currently stands at 102, an increase of 12 members for 2014 which is a milestone for us to have achieved the '100' mark.

The proposal to write-off the current box of K1A customs form cost at RM260 was agreed by the members. On the payment of the Committee allowance, all members agreed to the payment of RM500 to the main committee and RM350 to other committee and auditors as attendance allowance of not less than 66% presence at committee meetings for the year 2014.

## **6.0 ELECTION OF COMMITTEE MEMBERS for 2015-2016**

The old committee was dissolved and Mr. Daniel How was elected the Director of Election for the election of the new office bearers. He took the chair and proceeded with the nominations and secret balloting. The following members were elected:

President:	Mr. Michael Cheah (unanimous)
Vice President :	Ms. Stephanie Lim (38 votes)
Secretary:	Mr. William Chan (21 votes)
Treasurer:	Mr. Douglas Choo (unanimous)

### Committee Members:

1.	Cik. Hamidah Wagey (41 votes)
2.	Mr. Elgy Ng (41 votes)
3.	Mr. Daniel How (40 votes)
4.	Ms. Nancy Kwan (38 votes)
5.	Mr. Jagantheran (33 votes)
6.	Mr. Dominique De Smet (30 votes)
7.	Ms. Lee Siew Fang (27 votes)
8.	Mr. Saminathan A/L Muniandy (23 votes)

### Auditors:

1.	Ms. Yip See Wan (23 votes)
2.	Mr. Alan Hwang (21 votes)

The ballot count was then audited by Mr. Michael Cheah who thanked Mr. Daniel for his kind assistance in conducting the fair and transparent election. The President expressed his thanks for being re-elected and was happy to see a blend of new and old faces which speaks of the progress of JPSFA.

## **7.0 OTHER MATTERS:**

7.1 GST Issues: The Secretariat will write to members for submission of any questionnaires regarding GST. The deadline given for submission is 7<sup>th</sup> February 2015. The committee will then forward to Kastam GST for answers and if necessary arrange for another talk specifically for the shipping industry.

7.2 JPSFA Corporate Social Responsibility : The recent calamity hitting the nation recently makes it timely for the Association to chip in to play our part as CSR is important to us. It was proposed by the President and agreed by all present to donate RM5000 to the flood victims via Mercy Malaysia or any other suited channel. Mr. Yap suggested that we take this opportunity to call on members who may want to join in to make additional contribution. This was a welcomed idea and the Secretariat shall appeal for members' donations and all contributions should be forwarded to JPSFA not later than 6<sup>th</sup> Feb 2015.

- 7.3 Port Issues: En. Ismail said that the ‘Task Force Committee’ should be revived for all cargoes and not only for containerized ones; especially since there are several issues faced by the BBT in the services for the stevedoring and trimming given only one contractor appointed. Mr. Michael said that JPB is looking into a ‘Port User Committee’ and shall be discussing with LPJ on the matter.

Mr. Douglas highlighted an issue raised by member in relation to the charge of RM200+ by JPB. They outsource an additional higher capacity forklift (unavailable at the port as their sole unit is being used) when any port user insists on berthing instead of waiting for the one and only e.g 23 tonne forklift. They then charge this amount itemized as mobilization charge. As this is not in the ‘unprescribed’ tariff, JPSFA will need to seek clarification from JPB.

Another issue was on Port General Charges. Although this has been deferred to March, it was prompted that CSF charges in the previous tariff, embodied the PGC. The Committee will look into this and table the findings at the next meeting with JPB.

- 7.4 Activities for 2015: The badminton competition had to be cancelled due to low participation and many had to be cajoled into joining the bowling competition held in December 2014. The Committee will look into organizing a dinner this year and following a suggestion from the floor, try to plan a family day outing for members’ participation.
- 7.5 Standard Trading Conditions: It was proposed and agreed by all members present that the STC be revised as it was applied in 2008. The Committee will look into what changes and upgrades should be made accordingly.

With no other matters arising, Mr. Michael thanked all for spending their valuable time in attending the AGM and wished everyone a good year ahead. The meeting was adjourned at 5.30 pm.

President  
Michael Cheah Chee Keong

Secretary  
William Chan Chee Chung

22 January 2015  
E: JPSFA 24th AGM