



**Position : Sales Executive**

- **Outstanding Career Development Opportunities**
- **Attractive High Commission Scheme**
- **Attractive Performance Bonus**

**Responsibilities:**

- Generate new sales leads to the company to achieve the set of KPI and sales targets.
- Handle day-to-day sales enquiries and responding to customers enquiries.
- To implement, execute and achieve the sales plan in line with the company's goals.
- Maintain good business relationship with current customers to secure long term business relation.
- Make weekly / monthly sales performance report to the Management.
- Monitor closely on debtor collection as well.

**Requirements :**

- Candidate must possess at least a Diploma, Advance / Higher / Graduate Diploma, Bachelor's Degree, Post Graduate Diploma, Professional Degree, Logistics / Transportation or equivalent.
- Relevant (functionally specific) job knowledge and experience, including ocean & air freight both import and export, customs brokerage.
- At Least 2-3 years working experience in Freight Forwarding industry is required for this position.
- Strong communication skills and high level of confidence result oriented, team player.
- Independent and able to work in fast paced environment.
- Required language (s) : Bahasa Malaysia / Chinese / English.
- Ability to converse in Mandarin is added advantage.
- Possess good communication skill in verbal & written in English.
- Committed, trustworthy, reliable, discipline, dedicative, able to adapt and work in challenging business environment.
- Able to work independently and under pressure with minimum supervision and have good interpersonal skill.
- Working Location : IWA LOGISTICS (M) SDN BHD – TAMAN MOLEK

Interested applicants are invited to send in detailed resume with current and expected salary with recent photograph to Mr. Alan Tang ([alan.tang@iwalogistics.com](mailto:alan.tang@iwalogistics.com))