

Secretariat's Office: C/o 19A, Jalan Rosmerah 2/5, Taman Johor Jaya, 81100 Johor Bahru, Johor. Tel & Fax: 07-361 1361 Email: secretariat@jpsfa.com

MINUTES OF THE 29th JPSFA ANNUAL GENERAL MEETING

29th January 2019 (Tuesday) Date:

Time: 2.00 pm

Amansari Residence Resort, Persiaran Seri Alam, Bandar Seri Alam, 81750 Masai Venue:

Ms. Stephanie Lim/Ms Celine Ho Swift Logistics TA Sdn Bhd Present:

Harbour-Link Lines (JB) Sdn Bhd Mr. Douglas Choo SKK Logistics (Johor) Sdn Bhd Ms. Nancy Kwan Horizon Logistics (M) Sdn Bhd Ms. Jasmine Sim Atlantis Logistics Solutions Sdn Bhd Mr. Kelvin

Mewah Logistik Sdn Bhd Mr. Lim Fern Yong/Mr MC Lim MF Logistics Sdn Bhd Mr. Kenny Tee Ms. Koh Mary Lin KT Haulage Sdn Bhd Langsat OSC Sdn Bhd Mr. Ahmad Zaki bin Adnan

Lima Bintang Logistics Sdn Bhd Ms. Tan Kim Wei Mr. Chong Jit Chien PGF Shipping Agency Sdn Bhd

Ms. Lee Siew Fang Sea Empress Forwarding & Shipping Sdn Bhd

SRE Freight Logistics Sdn Bhd Mr. Ramesh Krishnan

Mr. Chandrashekar Ramesh/

Abirahme Technology Sdn Bhd Ms. Selvi Arjunan Acelink Logistics Sdn Bhd Mr. Elgy Ng

En. Wan Mohd Fauzi Wan

Alamgala Resources Sdn Bhd Kamaruddin/Ms HamidahWagey Altus Oil & Gas Malaysia Sdn Bhd Mr. Mohd Fairus Bin Othman

AML Shipping Sdn Bhd Mr. Gilbert Hee Argo Shipping Sdn Bhd Ms. Ivy Tan/Mr. Tay Fai Yen Mr. Mohd Farid Ismet CJ Century Logistics Sdn Bhd Bintang Serampang Sdn Bhd Ms. Stephanie Hee BW Agencies Sdn Bhd Ms. Shirley Chin

Chain Hub Sdn Bhd Mr. Dzulfarigh Bin Abdul Manap COSCO Shipping Lines (M) Sdn Bhd Mr. William Chan

Mr. Arthur Hew CSF Logistics (M) Sdn Bhd Dimerco Express (M) Sdn Bhd Ms. Evon Tan/Ms Regine Epasa Shipping Agency Sdn Bhd Mr. Azman bin Awang Etna Forwarding Agency Sdn Bhd Mr. Joe Jaw Kin Onn FMG Marine Services Sdn Bhd

Mr. Wan Hishamuddin Wan Amin/

Capt. Sukumaran/Mr Karthik

IG Shipping & Forwarding Sdn Bhd Ms. Siti Sya'wanah Integrated Logistics Solutions Sdn Bhd Mr. Chaw Ting Meng Infinite Resources PLT Mr. Patrick Lim

Interasia Lines (M) Sdn Bhd Mr. Haziq Khalid Interway Transport Sdn Bhd Mr. Cheok Kah Hock Mr. Mubarak Bin Mansor/

JS Logistics Sdn Bhd Mr. Mohd Azren Bin Othman Kejurubuhan Sdn Bhd Mr. Daniel How/Delina How

Lima Bintang Marine Services Sdn Bhd Mr. Mohamad Alif Abu LK Global Shipping (M) Sdn Bhd Mr. Alan Poh/Mr Kent Phoon

Ms. Melissa Chia/ Malaship Agencies Sdn Bhd Ms. Mashitah Nasir M.H. Agencies Sdn Bhd Mr. Jagantheran



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Mr. Derrick Wong

Mr. Mohd Azizi Abdul Kadir

Mr. Sam Chov

Mr. Ismail Ibrahim Ms. Evelyn Chin/Mr Xavier Chua

Mr. Araventhan Selvaragam

Ms. Janice How

Mr. Tan Chin Wei

Mr. Moy HB

Mr. Ismail bin Noordin

Ms. Hau Suat Guat/

Ms. Yoo Keat Ying

Mr. Ng Say Hock/

Ms. Yip See Wan

Ms. Theva Sunthary A/P

Krishnan/Mr Megen A/L Krishnan West Dynamic Global Sdn Bhd

MTT Shipping Sdn Bhd

Navegacion Shipping (Johor) Sdn Bhd

Perceptive Logistics Sdn Bhd

POS Logistics Berhad

QEL Maritime (M) Sdn Bhd

Rapid Maritime Sdn Bhd

Regime Freight & Logistics Sdn Bhd

Sinar Maju Logistik Sdn Bhd

SOL Shipping Sdn Bhd

Tenaga Alam Bina Sdn Bhd

Tristar Freight (M) Sdn Bhd

Unify Shipping Services Sdn Bhd

Alphalink Tours & Travel Sdn Bhd Ms. Stephanie Lim - Proxy

Ms. Stephanie Lim - Proxy ADP Logistics Sdn Bhd

Ms. Stephanie Lim - Proxy Arasis Sdn Bhd

Mr. Kelvin – Proxy A.I. Logistics Sdn Bhd

Mr. Douglas Choo - Proxy

Global Trans Line (M) Sdn Bhd Mr. Kelvin – Proxy Hahn Logistics Sdn Bhd

Ms. Stephanie Lim – Proxy Jibri Logistics Sdn Bhd

Ms. Stephanie Lim - Proxy MGS Freight Sdn Bhd

Ms. Stephanie Lim - Proxy Multimodal Freight Sdn Bhd

Ms. Stephanie Lim - Proxy Penta Shipping Sdn Bhd Ms. Koh Mary Lin – Proxy Rhenus Logistics Sdn Bhd

Ms. Stephanie Lim - Proxy Schenker Logistics (M) Sdn Bhd

Ms. Stephanie Lim - Proxy Seaway Shipping (M) Sdn Bhd

Mr. Douglas Choo - Proxy Surefast Maritime (JB) Sdn Bhd Ms. Jasmine Sim - Proxy Vanguard Logistics Services (HK) Ltd

Mr. Douglas Choo - Proxy Wan Hai Lines (M) Sdn Bhd

Yinson Transport (M) Sdn Bhd Ms. Stephanie Lim – Proxy

Mr. Michael Cheah Advisor

53 Members Total Present:

17 No. of proxies:

1) OPENING ADDRESS

The President welcomed everyone and took the opportunity to wish all present a Happy 2019. She gave a special thanks to our advisor, Mr Michael Cheah for also taking the time to join us and hoped that all enjoyed the lunch spread and had a good networking session with fellow members.

She informed that was the first time we were holding the AGM in a hotel because our membership had grown to 148 just 2 shy of our target to reach 150 which was a record high and the Association premise could no longer accommodate more than 50 especially for parking. She was also happy to see quite a number of new members there that day. As it was



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important to have a good attendance this year being an election year and members vote in getting the best people to serve in the committee was crucial.

During her first term as President, she was proud to note that the Committee had achieved much over the last 2 years and had managed to propel the Association's reputation further. The hard work and dedication of the committee members have made it possible for us to be accepted and valued as an important voice, representing the logistics community. Our famous red F1 committee uniform has drawn much recognition especially in forums and meetings attended with the Government Agencies, Port Authority and Terminals. She took the opportunity to thank the committee for all the effort, time and commitment they have all given throughout their term.

2) PRESIDENT'S REPORT

The President informed that it had been a truly busy year. Besides business as usual, we also focused quite a bit on training and sports which the individual committee in charge briefed on their activities a little later on. She then reported as below:

"We continue to face challenges with the Ports and Government Agencies; especially Customs with the implementation of the SST. In addition, with the long awaited uCustoms that should have been implemented nationwide this year, we hope to see simplified processes and improved efficiency for the industry.

We had taken up members' complaints about the slow clearance particularly in the months of October and November at Customs PG. We met with Puan Badaria and presented her with the survey report that we had gathered from members and port users, to strengthen our case and proof the severity of the problem. There were slight improvement thereafter and we hope that with the upgrading of the CEA at PG that this problem can be further mitigated. Another issue that we are currently pursuing is the checking of container seals during gate-in and out of Johor Port. This has been highlighted to LPJ and we shall update members in due course. Several issues faced with OGAs, Customs and Immigration was also raised to MITI at the federal level when we were invited to join their focus group in HQ. This has enabled us to gain better recognition as an active and contributing Association from the Southern Region.

On the Ports side, we managed to increase our prestige when Johor Port in conjunction with JP Skills and UNCTAD invited Mdm President and JC Chong to be guest speakers at their "Train for Trade Port Management Program" in July. The President was honored again when invited to present a paper on the topic "Redefining Total Logistics Solution" at the LPJ Port Week event held at Double Tree Hilton on 29 October 2018.

The hot and heated SST issue has been the main focus for the Association since September 2018 when it came into force. Despite the many attempts to clarify and appeals made thereafter on SST for the freight forwarders by JPSFA and FMFF, the matter seemed to have reached a stale-mate with no positive outcome so far. For members' information, the



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committee has met with YB Steven Choong, Member of Parliament for Tebrau who had handed our appeal letter to YB Lim Guan Eng. FMFF has had numerous meetings and discussions with Customs and MOF as well but sadly, none has been fruitful. Mdm President have also personally met with YB Tony Pua and Dato Ooi at MOF on 28^{th} January 2019 and presented our case again. She has emphasized a lot on unfair competition and also not the same level of playing field with the asset owned companies. They continue to deem SST necessary as we are managing the services. As such, the conclusion given by MOF is that SST will be charged base on certain percentage which the quantum has yet to be determined. FMFF has written to Dato' Ooi for the proposal of 5% of total bill to be subjected 6% SST. For example, if the total bill amounts to RM10,000 x 5% = 500 x 6% = RM30 will the SST amount payable".

Mdm President also informed that we had been approached by "Last Mile Fulfilment Asia", a major conference and exhibition to be held in Singapore on 27 & 28 March 2019 to be one of their Supporting Partner. This was also a sign that we are getting stronger recognition from the logistics industry in the region.

Lastly, the President expressed that in efforts to promote networking amongst members, the committee had started the 'Lunch with Members' initiative and so far, through the 5 lunches, we had touched base with close to 40 members and hoped that all members can be more active and participate in the Association's activities in order to promote our aim to 'make friends' and further support JPSFA.

3) TO PASS THE MINUTES OF THE 28th AGM:

The minutes of the last AGM was proposed passed by Ms Ivy Tan and seconded by Ms. Hau Suat Guat.

Previous Issues:

- 3.1 <u>Container Deposit Scheme</u>: After circular to members and as per final response from members, we did not get the required threshold of 25 members to proceed with the container deposit scheme.
- 3.2 <u>New Custom Complex Pasir Gudang</u>: Agents Room allocated by Customs in new customs complex Pasir Gudang ready and fully sponsored by JPSFA.

4) **SECRETARY'S REPORT:**

Attendance for the Year 2018:

Ms. Nancy reported that there was a total of 10 committee meetings held in 2018 with an average attendance of 78%.



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Functions/Meetings for the Year 2018:

There was a total of 96 meetings recorded, which on average some of the committee had to attend 8 a month, an increase of 50% of meetings attended compared with the previous year. The Secretary thanked all the committee members who have sacrificed their time to represent JPSFA.

5) TREASURER'S REPORT:

Ms. Jasmine Sim reported a net surplus of RM57,964 for 2018. The high revenue recorded was due to higher income from VGM registration, higher rental income, better interest rates negotiated for FD and additional custom courses in 2018.

The balances in the accounts as at 31st December 2018 are as follow:

Cash and Bank Balance:

RM 39,082

Fixed deposit:

RM 464,488

She also sought agreement to pass the committee attendance allowance for 2018. Proposed pass by Mr. Ng Say Hock and seconded by Ms. Hamidah.

The audited accounts for the year ended 31st December 2018 were presented and accepted by all present. The account was proposed passed by Ms. Mashitah and seconded by Mr. Ismail Ibrahim.

That PC Wong & Co, Chartered Accountants was re-appointed as auditors for the next financial year ending 31st December 2019. Proposed pass by Mr. Sugumaran and seconded by Mr. Sam Choy.

6) TRAINING COMMITTEE REPORT:

Mr. Lim Fern Yong presented the training report and he emphasized that it is a part of the Association's objective to focus on training to increase our industry standard through courses, seminars, etc. To achieve this objective the training committee plans to promote some soft skill courses to improve, upgrade their skills, self-manage and to motivate especially the younger workforce in their work.

To further achieve success in this area he hopes that members can feedback to the training committee of any preferred courses for future planning.

7) SPORTS COMMITTEE REPORT:

Mr. Kelvin presented the sports committee report for 2018. JPSFA participated in the Q Games 2018 last November which is held once in every two years between JPSFA and port



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authorities namely LPJ, JPB and PTP. Currently the weekly badminton practice is still ongoing, and staffs of member companies can go for practices on Fridays. Tentative sports events for 2019 will be the PTP Community Games and the Q Games for year 2020. He expressed that we welcome new talents and encourage new talents to come forward and to contact the secretariat.

Lastly, he hoped that we will be able to foster closer relationship with all stakeholders through sports.

8) ELECTION OF COMMITTEE MEMBERS FOR YEAR 2019-2020

The old committee was dissolved. Mr Daniel How was elected the Director of Election for the election of new office bearers. Mr Daniel thanked the outgoing committee for their valuable time and achievements with the association and proceeded with the nominations and secret balloting.

The office bearers for the term from 2019 to 2020 shall be as follows:-

President:

Ms Stephanie Lim (uncontested)

Vice President:

Mr Douglas Choo (uncontested)

Secretary:

Mr Chong Jit Chien (uncontested)

Treasurer:

Ms Koh Mary Lin (uncontested)

Committee Members: Mr Ramesh Krishan (61 votes)

Mr Kelvin (60 votes)

Ms Hau Suat Guat (59 votes)
Mr Kenny Tee (57 votes)
Mr Lim Fern Yong (56 votes)
Mr Araventhan (50 votes)
Ms Yip See Wan (49 votes)
Mr Elgy Ng (48 votes)

Auditors:

Mr Gilbert Hee (47 votes)
Mr Mubarak (47 votes)

The ballot count was then audited by Ms Hamidah.

The newly elected President in her address thanked Mr Daniel and Ms Hamidah for their assistance in conducting the fair transparent election and was happy with the blend of new and old members in the newly elected committee. She then outlined her plan for the coming 2 years, possibly purchasing a new building and setting up a building fund and having a charity run. In addition, the likelihood of celebrating our 28th anniversary dinner by 1st quarter of 2020.



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Mdm President then informed that our first advisor, Mr Alvin Tan would like to step down as our advisor. She further briefed that FMFF have offered JPSFA to be an associate member pending their meeting in March. Likewise, SAM may also consider JPSFA as an associate member.

9) OTHER MATTERS:

SST For Freight Forwarders

It was clarified that SST will not be billed for billings under the same business group. Service tax will only be applicable when billing is done to direct traders. Currently FMFF have proposed that SST be calculated at 6% on 5% of the total invoice value less disbursements. The final quantum has yet to be finalized and Freight Forwarders have also applied for extension to 2nd quarter 2019 to start due to time required to re-do accounting software, etc.

With no other matters arising, Ms Stephanie, thanked all for their valuable time in attending the AGM. The meeting was adjourned at 4.00 pm.

resident

Ms. Stephanie Lim

29th January 2019

Secretary

Mr Chong Jit Chien

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