

MINUTES OF THE 31st JPSFA ANNUAL GENERAL MEETING

Date: 18th November 2021 (Thursday)
Time: 1.30 pm
Venue: Renaissance Johor Bahru Hotel, 2 Jalan Permas 11, Bandar Batu Permas Jaya,
81750 Masai

Present:

Ms. Stephanie Lim/Celine Ho	Swift Logistics TA Sdn Bhd
Mr. Douglas Choo	Harbour-Link Lines (JB) Sdn Bhd
Mr. Chong Jit Chien	PGF Shipping Agency Sdn Bhd
Ms. Koh Mary Lin	KT Haulage Sdn Bhd
Mr. Kelvin	Globelink Container Line (M) Sdn Bhd
Mr. Lim Fern Yong	Mewah Logistik Sdn Bhd
Mr. Kenny Tee	MF Logistics Sdn Bhd
Ms. Hau Suat Guat	Tristar Freight (M) Sdn Bhd
Mr. Ramesh Krishnan	SRE Freight Logistics Sdn Bhd
Ms. Yip See Wan	Unify Shipping Services Sdn Bhd
Mr. Gilbert Hee	AML Shipping Sdn Bhd
Mr. Mubarak bin Mansor	JS Logistics Sdn Bhd
Mr. Krishnan Ramesh	Agensi Sri Bintang Sdn Bhd
Mr. Shangkar Elanko	Arasis Sdn Bhd
Ms. Ivy Tan	Argo Shipping Sdn Bhd
Ms. Stephanie Hee	Bintang Serampang Sdn Bhd
En. Haji Mohamad Azlin bin Dzulkifli	CJ Century Logistics Sdn Bhd
En. Dzulfariqh Bin Abdul Manap	Chain Hub Sdn Bhd
Mr. Anil Singh Barriar	First City Logistics Sdn Bhd
Mr. Lau Chee Meng	Great Neptune Enterprise Sdn Bhd
En. Syed Zain Bin Syed A. Rahman	H Shipping Sdn Bhd
Ms. Jasmine Sim	Horizon Logistics (M) Sdn Bhd
Ms. Siti Sya'wanah	IG Shipping & Forwarding Sdn Bhd
Mr. Chaw Ting Meng	Integrated Logistics Solutions Sdn Bhd
Mr. Patrick Lim	Infinite Resources PLT
Mr. Cheok Kah Hock	Interway Transport Sdn Bhd
Ms. Malar KV	JK Schelkis Offshore Sdn Bhd
Mr. Fairuz Rizal	Lima Bintang Marine Services Sdn Bhd
Mr. Kent Phoon	LK Global Pro Shippings (M) Sdn Bhd
Ms. Melissa Chia	Malaship Agencies Sdn Bhd
Mr. Benjamin Vimal V.	Maxicont Shipping Agencies Sdn Bhd
Mr. Tan Chee Koon	Millenium Logistics Sdn Bhd
Mr. Jiat Chan	Motor Express Delivery Sdn Bhd
Mr. Mohd Aizuddin Bin Ismail	Navegacion Shipping (Johor) Sdn Bhd
Mr. Winston Chan	Pacific Selatan Agency Sdn Bhd
Mr. Tim Bong Ted Shoon	Penta Shipping Sdn Bhd
Mr. Sam Choy	Perceptive Logistics Sdn Bhd
Ms. Ruzana Abd Kadir	POS Logistics Berhad
Mr. Sathya Kumar	Rhenus Logistics Sdn Bhd
Mr. Albert Lim Wee Jie	Sankyu Malaysia Sdn Bhd
Ms. Lee Siew Fang	Sea Empress Forwarding & Shipping Sdn Bhd
Ms. Eunice Goh	Shipco Transport Sdn Bhd
Ms. Nancy Kwan	SKK logistics (Johor) Sdn Bhd
Mr. Patrick Leong	Transway Agencies (M) Sdn Bhd
Ms. Stephanie Tay	Worldlink Cargo Services (JB) Sdn Bhd

Mr. Rajan R.S. Kumar	Gulfship Agencies Sdn Bhd
Ms. Stephanie Lim - Proxy	Acelink Logistics Sdn bhd
Ms. Stephanie Lim - Proxy	Yinson Transport (M) Sdn Bhd
Ms. Stephanie Lim - Proxy	Multimodal Freight Sdn Bhd
Ms. Stephanie Lim – Proxy	Merrick Logistics (M) Sdn Bhd
Ms. Stephanie Lim – Proxy	Cargolift Asia Sdn Bhd
Ms. Stephanie Lim – Proxy	Seagate Express Sdn Bhd
Ms. Stephanie Lim – Proxy	Jibri Logistics Sdn Bhd
Mr. Douglas Choo - Proxy	Surefast Maritime (JB) Sdn Bhd
Mr. Douglas Choo - Proxy	Wan Hai Lines (M) Sdn Bhd
Mr. Douglas Choo – Proxy	Kin Ann Shipping & Fwr dg Agencies Sdn Bhd
Mr. Douglas Choo - Proxy	Global Trans Line (M) Sdn Bhd
Mr. Kelvin – Proxy	AC Trans Logistics Sdn Bhd
Mr. Kelvin – Proxy	Dimerco Express (M) Sdn Bhd
Mr. Kelvin – Proxy	Globe Rider Logistics Sdn Bhd
Mr. Kelvin – Proxy	Hahn Logistics Sdn Bhd
Mr. Kelvin – Proxy	Atlantis Logistics Solutions Sdn Bhd
Mr. Kelvin – Proxy	Crescendo Lines Sdn Bhd
Ms. Jasmine Sim - Proxy	Vanguard Logistics Services (HK) Ltd

Total Present:	46 Members
No. of proxies:	18
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1) OPENING ADDRESS

The President welcomed everyone and thanked all Members attending this much awaited AGM, delayed for almost 9 months due to the Covid restrictions. She was also happy that we have the quorum to proceed as it was an election year and time for some new faces to serve in the committee.

She took this opportunity to thank each of the current committees who had served with utmost dedication and commitment over the last 2 years and 9 months.

2) PRESIDENT'S REPORT

The President informed that despite 2 very challenging years, we had several achievements worthy of mention that had further elevated JPSFA's stature as an Association to be reckoned with.

She mentioned that we had increased our membership to 172 and by way of appreciating our loyal members, a rebate of RM200 off their subscription fees for Year 2021 was given in view of the prolonged difficult business environment since the pandemic began. We continued with the Member-get-Member program of which 15 new members were enrolled through this referral channel.

In July this year, JPSFA heeded the call to perform its CSR via the 'white flag' initiative. The Committee agreed to utilize RM4000 from the President's budget to purchase groceries valued at RM100 per bag. Additional personal contributions from the Committee Members totaling RM16,300 allowed us to distribute 203 sets of grocery bags to families needing assistance. A special mention was made to Mr. Ramesh for spearheading this and mobilizing his family to help execute this successfully.

She then informed that the most challenging and rewarding accomplishment was participating in the vaccination program under MOT in collaboration with LPJ. The PPVN for the logistics industry held at PTP from 3rd August till end September saw JPSFA registering over 2200 participants under our membership base. The committee took turns to be on duty to register the vaccine participants for their 1st dose over three weeks despite the 'high risk' situation. It was indeed a very tough effort but at the same time, very meaningful for us to have completed the task with many compliments from the industry on a job well done.

Mdm President also informed that our website had recently been given a 'facelift and Fern Yong will share with all present. She hoped the revamped site can give members the information and benefits and she urged all to visit the website more frequently after this upgrading. She also informed that we have our Facebook page that we are actively posting all activities engaged by the Association. She informed members to encourage their staffs to like and follow our FB page.

As most of the meetings these 2 years were held virtually, she highlighted and reported on several more important discussions we had, to resolve issues related to our members.

i) Revision of the Port Tariff:

Mdm. President mentioned that the VP and herself were part of the Technical Committee throughout all discussions before the new tariff were implemented on 1st October 2021. The increase was inevitable as the last revision was in 2010. JPSFA mooted the idea of lesser item charges in this new tariff to have less administrative work and saving the environment of lesser paper usage. With this, small charges like weighbridge, general charges and VGM have been included in container handling charges. Also, we had highlighted CMC charges without additional tug and to include non-prescribed tariff in the tariff to avoid increasing rates via port circulars. With the charges prescribed in tariff, Johor Port will not be allowed to increase until the next revision of rates.

There were several disputes and issues over some charges by Johor Port especially the grey areas on what should be included. Fortunately, as JPSFA was part of the Technical Committee, we were able to assert and clearly refute any unjustified charges.

ii) Container Deposit - CLA:

To address the long-standing issue, JPSFA signed an MOU with D & D Control on 29th March 2021 to assist in giving members an alternative to the collection of container deposit. Unfortunately, there were still many issues arising from some of the liners such as HMM and KMTTC, the requirement of LOAs from both consignees and forwarders, nominated party in the BL to be liable, etc. We are still in the process of ironing out the issues and will keep members informed accordingly.

Looking ahead, she expects continuous challenges to the worldwide economy as Covid turns into an endemic and we must all live with it. As we elect the new committee to serve for the term 2021 – 2022, we plan to celebrate JPSFA's 30th Anniversary in Q3 next year after having to cancel our 28th Anniversary last year. She trusts the newly elected office bearers will continue with the great work done in all aspects by the incumbents thus far. Once again, she took the opportunity, to sincerely thank the Committee Members for their hard work and commitment in serving the Association during their term. With all their strong support, she was able to carry out her duties for the second term as President effectively.

3) TO PASS THE MINUTES OF THE 30th AGM:

The minutes of the last AGM was proposed passed by Mr. Sam Choy and seconded by Mr. Chaw Ting Meng.

Previous Issues:

3.1 K8 declaration: No more issue on K8 declaration although process now taking longer time than usual.

3.2 Container Deposit: Most carriers and liners are not collecting container deposit after the intervention by MOT on container deposit and the use of Container Ledger Account

3.3 Associate Member: We are still not a member of FMFF due to resistance from JOFFA. However, we are a member of MAFFA.

4) SECRETARY'S REPORT:

Attendance for Year 2020:

Mr. Chong Jit Chien reported that there was a total of 9 committee meetings held in 2020 with an average attendance of 82%.

Functions/Meetings for Year 2020:

There was a total of 53 meetings recorded with OGAs and industrial players, which on average some of the committee had to attend 4 a month. The Secretary thanked all the committee members who have sacrificed their time to represent JPSFA and especially with the onset of Covid-19 in early 2020.

5) TREASURER'S REPORT:

Ms. Mary reported a net surplus of RM92,423 for 2020. The high revenue recorded was due to higher income from additional custom courses in 2020. There was a drop in rental income as the ground floor premise was not rented since June.

The balances in the accounts as at 31st December 2020 were as follow:

Cash and Bank Balance:	RM81,079
Fixed deposit :	RM595,010

She also sought agreement to pass the committee attendance allowance for 2020. Proposed passed by Mr Shangkar and seconded by Mr. Dzulfariqh.

The audited accounts were presented and accepted by all present. The account was proposed passed by Mr Shangkar and seconded by Mr. Krishnan Ramesh.

That PC Wong & Co, Chartered Accountants was re-appointed as auditors for the next financial year ending 31st December 2021 was proposed passed by Mr. Ramesh Krishnan and seconded by Mr Syed Zain.

6) TRAINING COMMITTEE REPORT:

Mr. Lim Fern Yong presented the training report and he emphasized that our Association's objective remains unchanged which is to focus on training to increase our industry standard through courses, seminars, etc. The 3 pillars of our association's aim for training as follows: -

- i) Mitigate Industry issues – bridging the voice to the relevant departments
- ii) Increase Industry standard – by providing trainings in terms of hard and soft skills
- iii) Make friends / connections – through events and sports activities to connect everyone.

In order to increase our industry standard, the training committee will try to focus in providing more job-related courses to increase our employees' level of competency, interpersonal skills, soft skills, e.g. stress management, etc. He proposed to collaborate with different trainers and proposed to have an experienced infield speaker related to our industry for training courses.

For year 2020 we managed to hold 6 courses even with the Covid pandemic compared to 2018 & 2019 and grew by 58 % in terms of revenue. We hope to host more courses in future.

7) INTRODUCTION OF JPSFA'S UPGRADED WEBSITE

Mr. Lim Fern Yong gave a preview comparing the old website which was launched about 12 years ago to the upgraded one. He explained that our new website is categorized under 6 main fields namely: -

- i) Looks and Feel
- ii) Course Materials
- iii) Enjoy Reading news
- iv) Collaboration with members
- v) Social Connections
- vi) Feedbacks

Members were advised to visit our website and treat our website as a tool to stay connected with the association. He has also created an Instagram page for JPSFA which is linked Facebook.

8) AMENDMENT TO CONSTITUTION – CLAUSE 12 PROPERTY ADMINISTRATOR/TRUSTEES

The committee suggested and agreed to amend Clause 12 of the Constitution on Property Administrator / Trustees to read as follows: -

CLAUSE 12 PROPERTY ADMINISTRATOR / TRUSTEES

- (1) All properties of the Association shall be registered in the name of the Association and be placed under the management of the incumbent President, Vice President, Secretary and Treasurer who shall automatically become the Office Bearers of the Association. They shall manage all properties belonging to the Association and sign all relevant legal documents on behalf of the Association.
- (2) The Office Bearers may acquire movable and immovable properties of whatsoever description wherever situated and held, sell, transfer or otherwise deal with such

property/properties, provided always that, any acquisition or disposal of immovable property/properties shall be subjected to the approval of the General Meeting.

- (3) The Office Bearers shall manage the property/properties and act as custodian or trustee for the Association.

The amendment to the Constitution was proposed passed by Ms Melissa and seconded by Ms Jasmine.

9) ELECTION OF COMMITTEE MEMBERS FOR YEAR 2021-2022

The old committee was dissolved. Mr Kelvin was elected the Director of Election for the election of new office bearers. Mr Kelvin thanked the outgoing committee for their valuable time and achievements with the association and proceeded with the nominations and secret balloting.

The office bearers for the term from 2021 to 2022 shall be as follows: -

President:	Mr Stephanie Lim (53 votes)
Vice President:	Mr Douglas Choo (uncontested)
Secretary:	Mr Chong Jit Chien (uncontested)
Treasurer:	Mr Ramesh Krishnan (25 votes)

Committee Members: Mr Kelvin (61 votes)
Ms Koh Mary Lin (53 votes)
Mr Lim Fern Yong (51 votes)
Mr Kenny Tee (50 votes)
Ms Hau Saut Guat (43 votes)
Ms Yip See Wan (47 votes)
Mr Mubarak Mansor (46 votes)
Mr Gilbert Hee (41 votes)

Auditors:	Ms Melissa Chia (39 votes)
	Ms Ivy Tan (34 votes)

The ballot count was then audited by Ms Stephanie Lim.

The newly elected President in her address thanked Mr Kelvin and team for their assistance in conducting the election and welcomed the newly elected committee tasked to organize the 30th Anniversary to be held next year. She then announced that this will be her third and final term in JPSFA having served for 2 terms and will have a succession plan in place.

10) OTHER MATTERS

With no other matters arising, Ms Stephanie, thanked all for their valuable time in attending the AGM. The meeting was adjourned at 3.45 pm for Networking Tea Session.

President
Ms. Stephanie Lim

Secretary
Mr Chong Jit Chien

18th November 2021