



JOHOR PORTS SHIPPING AND FORWARDING ASSOCIATION

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MINUTES OF THE 34th JPSFA ANNUAL GENERAL MEETING

Date: 5th March 2024 (Tuesday)
Time: 2.00 pm
Venue: Amansari Residence Resort – Hibiscus Hall
Jalan Persiaran Seri Alam, Bandar Seri Alam

Present:

Ms. Stephanie Lim	Swift Logistics TA Sdn Bhd
Mr. Douglas Choo	Harbour-Link Lines (JB) Sdn Bhd
Mr. Chong Jit Chien	PGF Shipping Agency Sdn Bhd
Mr. Ramesh Krishnan	SRE Freight Logistics Sdn Bhd
Mr. Lim Fern Yong	Mewah Logistik Sdn Bhd
Mr. Kelvin	Globelink Container Line (M) Sdn Bhd
Mr. Kyson Kie	
Ms. Stacey Chang	Swift Intergrated Logistics Sdn Bhd
Ms. Koh Mary Lin	KT Haulage Sdn Bhd
Ms. Hau Suat Guat	Tristar Freight (M) Sdn Bhd
Ms. Yip See Wan	Unify Shipping Services Sdn Bhd
Mr. Mubarak bin Mansor	AWH Ventures Sdn Bhd
Mr. Khairuddin Ramli	
Ms. Ivy Tan	Argo Shipping Sdn Bhd
Mr. Teh Fai Yen	
Ms. Melissa Chia	Malaship Agencies Sdn Bhd
Mr. Muzafar Ali Reza	Anchor Marine Services Sdn Bhd
Mr. Krishnan Ramesh	Agensi Sri Bintang Sdn Bhd
Ms. Hamidah Wagey	Alamgala Resources Sdn Bhd
Mr. Shangkar Elanko	Arasis Sdn Bhd
Mr. Mohd Razali	Asia Trans Supply Chain Sdn Bhd
Mr. Ronny Azlis Bin Hussien Ruzman	Baiduri Dimensi Johor (M) Sdn Bhd
Ms. Stephanie Hee	Bintang Serampang Sdn Bhd
Ms. Tan Sue Ann	BW Agencies Sdn Bhd
Ms. Marie Kee Siew Hoon	Cargolift Asia Lines Sdn Bhd
Mr. Mohd Munir Bin Mohd Nor	CJ Century Logistics Sdn Bhd
Mr. Logesan Ganesan	FMG Marine Services Sdn Bhd
Ms. Jasmine Sim	Horizon Logistics (M) Sdn Bhd
Mr. Patrick Lim	Infinite Resources PLT
Ms. Delina How	Kejurubuhan Sdn Bhd
Mr. Mohamad Rafnie	Lamalif Oceans Trading
Ms. Serene Abdullah	Langsat OSC Sdn Bhd
Mr. Chua Chin Wei	Malone Shipping Sdn Bhd
Mr. Christopher Sek	Maxicont Shipping Agencies Sdn Bhd
Mr. CK Tan	Millenium Logistics Sdn Bhd
Mr. Tan Chee Ping	
Mr. Rizat Rahim	Multimodal Freight Sdn Bhd
Mr. Mohd Azizi Bin Abdol Kadir	Navegacion Shipping (Johor) Sdn Bhd
Ms. Sin Jock Yeen	Nippon Express (M) Sdn Bhd
Mr. Tim Bong Ted Shoon	Penta Shipping Sdn Bhd
Mr. Fazil bin Selamat	POS Logistics Berhad
Mr. Albert Lim Wee Jie	Sankyu Malaysia Sdn Bhd
Ms. Lee Siew Fang	Sea Empress Forwarding & Shipping Sdn Bhd
Mr. Tan Wee Keng	Seven Oceans Lines (M) Sdn Bhd
Mr. Nick Toh Ming En	Shipco Transport Sdn Bhd

Ms: Nancy Kwan
Mr. Megan A/L Krishnan
Mr. Sabarudin Bin Sairi
Ms. Sahidatina Said
Mr. Selamat Bin Said

SKK Logistics (Johor) Sdn Bhd
West Dynamic Global Sdn Bhd
Western Cineplex Sdn Bhd
Xin Hwa Trading and Transport Sdn Bhd
ZLA Transport and Services Sdn Bhd

Ms. Stephanie Lim - Proxy
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Mr. Douglas Choo – Proxy
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Mr. Douglas Choo – Proxy
Mr. Kelvin – Proxy
Mr. Kelvin – Proxy
Ms. Stacey Chang – Proxy
Ms. Hau Suat Guat – Proxy

Acelink Logistics Sdn Bhd
Lima Bintang Marine Services Sdn Bhd
Yinson Transport (M) Sdn Bhd
Joport Shipping Services Sdn Bhd
Surefast Maritime (JB) Sdn Bhd
Wan Hai Lines (M) Sdn Bhd
ADT Logistics Sdn Bhd
Penanshin Shipping Sdn Bhd
Preceptive Logistics Sdn Bhd
Worldlink Cargo Services Sdn Bhd

Total Present:	46 Members
No. of proxies:	10

OPENING ADDRESS / PRESIDENT'S REPORT

The President welcomed everyone and thanks all for taking time to attend the Association's 34th AGM with the followings address:

To our esteemed members, a very warm welcome, and thank you for taking precious time to attend today's 34th Annual AGM. I trust that you had a good lunch and please do stick around for the networking session after the AGM and take this opportunity to mingle with our fellow members.

2023 has been a very eventful year for JPSFA for many reasons. The Committee had put in a lot of effort in continuing to push forward, representing the logistics industry here in Johor and addressing issues faced... be it with the OGAs, port terminals or other stakeholders. Some of the achievements over the last year I would like to highlight are, firstly....

1. MAQIS – We now have national level recognition and involvement in the Jawatankuasa Teknikal Fasilitasi meetings in MAQIS HQ. In these meetings, we are able to highlight issues faced in Johor and hence having opportunities to be heard.
2. Secondly, we continue to build stronger working relationships with LPJ, Johor Port and PTP. This is evident in the many meetings facilitated by the various parties to resolve disputes for the betterment of the industry. JPSFA has also been privileged to be invited for many social events and functions organized such as, LPJ's CSR program in Tanjung Pia, LPJ Carnival and to PTP's new CEO welcoming reception... just to name a few.
3. In 2023, we had a few engagements with MIDA and MPC. We were able to provide our outlook to promote Johor's logistics potential and JPSFA have been invited by MIDA to be present for any meetings with new foreign investors. As for MPC, we have worked together to contribute towards productivity.
4. We are getting recognition for our reputation as a strong association in Johor as we have been invited for several functions and receptions from the Singapore and Indonesia Consulates.

5. As we now have 2 certified TTT trainers, members can look forward to more in-house courses this year as we work with HRDC to have our courses registered. We had also managed to get UTEM to hold the long awaited 'KEK/KEP' refresher course for some 60 participants at our Association office recently.
6. Last but not least, I would like to update on the understanding of SST as of now.
 - B2B exemption can be granted if same taxable service,
 - Collection of SST to commence on 1st March for those registered companies and 1st April for new registration.
 - International freight is exempted from SST.

Let's clarify further in tomorrow's SST session specially organized for our members.

There will be several proposals tabled on the agenda today, which will require your consensus. Our membership now stands at 185 and several changes are needed for the Association's future growth and improvement. I sincerely hope that all of you can give your support for us to continue being one of the most active and recognized represented Association in Johor. Our plan for this year will be focused on trainings and possibly embarking on a CSR charity program. We can also look forward to the Q-Games in Q4 which will be spearheaded by Johor Port.

Once again, allow me to take this opportunity to sincerely thank the Committee Members for your hard work and commitment in serving the Association throughout the year. I trust that each committee will continue to do your level best to bring JPSFA to even greater heights. We are committed to being the 'Trusted Logistics Link' for all members.

Without further ado, we shall proceed with the next item on our agenda today.

1) TO PASS THE MINUTES OF THE 33RD AGM:

The minutes of the last AGM was proposed passed by Mr. Krishnan and seconded by Mr. Fern Yong.

Previous Issues:

No issues were raised at the last AGM to be taken up by the Committee.

2) SECRETARY'S REPORT:

The Secretary expressed gratitude to all of the members attending the AGM and to those Committee who had effectively carried out their roles in managing the Association including Ms. Cecilia and Ms. Celine for their contributions. He reported that we have successfully hired Ms. Devi as our new Executive Secretary and Ms. Cecilia is contracted on a part-time basis.

Attendance for Year 2023:

There was a total of 9 committee meetings held in 2023 with an average attendance of 87%.

Functions/Meetings for Year 2023:

There was a total of 76 meetings recorded with investor meetings organized by MIDA Johor, MAQIS Putrajaya and other industrial players just to name a few. This translates to an average

of 6 per month which many of the main committee had to attend. The Secretary once again thanked all the committee members who have sacrificed their time to represent JPSFA.

In 2024, JPSFA will keep up its effort to expand along with the industry, plan events, provide training courses for all members and look forward to new relationships and member support to elevate our association's standing.

3) TREASURER'S REPORT:

Ms. Ramesh reported a net surplus for the financial year 2023 at RM 59,612 which were from courses, rental, FD interest and events. The balances in the accounts as at 31st December 2023 were as follow:

Cash and Bank Balance:	RM51,557
Fixed deposit:	RM870,228

The Vice President explains that the ground floor rental and member subscriptions account for the bulk of the association's revenue. Overall, we are doing quite good.

Ms. Jasmine enquired about plans for purchasing a new building. Mr. Ramesh said that as an association, we cannot obtain a loan and therefore are unable to purchase a building with the current funds. We would need to increase our revenue substantially to do so.

The audited accounts were presented and accepted by all present. The account was proposed passed by Mr. Shangkar and seconded by Ms. Hau.

That PC Wong & Co, Chartered Accountants was re-appointed as auditors for the next financial year ending 31st December 2024 was proposed passed by Ms. Ivy and seconded by Ms. Melissa.

He also sought agreement to pass the committee attendance allowance for 2023. Proposed passed by Mr. Shangkar and seconded by Ms. Jasmine.

4) TO APPOINT AN ADDITIONAL POSITION OF SENIOR VICE PRESIDENT

The Committee proposed an additional Office Bearer of Senior Vice President position in the Main Committee Group to support the committee. Consequently, there will be five, bringing the total number of committee members to fifteen.

The amendment was proposed passed by Mr. Tan Wee Keng and seconded by Mr. Loges.

5) AMENDMENTS TO THE CONSTITUTION:

The Secretary outlines the necessary changes to remain current with the industry demands. and requests that members voice any concerns they may have to the changes.

PROPOSED 1

Clause 3 (2) (q)

By conducting, organizing or co-organizing trainings, conferences, seminars, study groups, trade missions or exhibition on its own volition or at the request by the members.

The amendment was proposed passed by Mr. Krishnan and seconded by Ms. Hamidah.

PROPOSED 2

Clause 7 (1) (d) (ii)

To elect the Office-bearers of the Association once in every three (3) years.

Mr. Shangkar raised his suggestion that the President and Senior Vice President positions have a two (2) terms restriction as this will encourage others to hold the position and contribute to the association.

Mr. Krishnan suggested to consider restricting the terms to the entire committee. The President explained that it is challenging to get members to serve in the committee as it requires significant time commitments. Furthermore, there needs to be continuity in maintaining the representation of the Association.

Additionally, Ms. Jasmine stated that a dedicated member must hold the position of senior vice president since the position is key in supporting the President.

Majority members agreed the proposal to limit the terms of the President and Senior Vice President to two (2) terms each.

Clause 7.3

The President of the Association, or in his/her absence, the Senior Vice President shall take the chair, and in the absence of both, Vice President shall take the chair and in the absence of the three, a Chairman for the Meeting shall be chosen from among the Members.

Clause 8

The Committee, which shall be elected once in every three (3) years at the Annual General Meeting shall consist of a President, a Senior Vice President, a Vice-President, Secretary and a Treasurer and a maximum of Eight (8) Ordinary Committee Members.

The post of President & Senior Vice President shall not be held by the same person for more than two (2) consecutive terms (ie : 6 years).

Clause 8(3) (c)

(c) In the absence of the President, the Senior Vice President or the Vice President, the Committee shall elect a Chairman from among themselves to chair the Committee meeting.

The amendment was proposed passed by Ms Nancy and seconded by Ms Jasmine.

PROPOSED 3

Clause 9

THE SENIOR VICE PRESIDENT

The Senior Vice President shall assist and deputise the President in all functions and duties in the latter's absence or when so deputised by the President.

THE VICE PRESIDENT

The Vice-President shall assist and deputize the President and Senior Vice President in all functions and duties in the absence of the President or Senior Vice President.

Clause 10 (2) (c) -

Expenditure exceeding RM8,000.00 (Ringgit Malaysia Eight Thousand Only) at any one time shall not be paid without the prior approval of the Committee and expenditure exceeding RM10,000-00 (Ringgit Malaysia Ten Thousand Only) shall not be incurred without the prior approval of the Annual General Meeting. Expenditure exceeding RM8,000-00 (Ringgit Malaysia Eight Thousand Only) and below at any one time shall be approved jointly by the President, Senior Vice President, Vice President, Secretary and Treasurer.

Clause 12 (1)

All properties of the Association shall be registered in the name of the Association and be placed under the management of the incumbent President, Senior Vice President, Vice-President, Secretary and Treasurer who shall automatically become the Office Bearers of the Association. They shall manage all properties belonging to the Association and sign all relevant legal documents on behalf of the Association.

The amendment was proposed passed by Mr. Tan Wee Keng and seconded by Mr. Loges.

Members agreed that Senior Vice President should be the new title for the position instead of Deputy President. Proposed by Mr. CK Tan and seconded by Mr. Micheal Chua.

The members agreed to the amendments that are needed to be made in compliance with ROS requirements and also to stay relevant to the industry needs.

6) ADJUSTMENT TO COMMITTEE ATTENDANCE ALLOWANCE

Current attendance allowance (last modified in 2008) for Committee Members annually is RM 350 and RM500 for the Main Committee. Proposed adjustment (42% increase) for Committee to RM 500 and Main Committee to RM 700 per year.

The President said that apart from outstation travel for meetings, the committee does not claim any mileage or parking within Johor.

Proposed passed by Ms. Marie Kee and seconded by Mr. Nick.

7) TRAINING COMMITTEE REPORT

Mr. Fern Yong presented the training and activities report for year 2022 to 2023 and that the Association's main aims and objectives remains unchanged as follows: -

- i) Mitigate industry issues - Committed and passionate in solving industry's potential issues. Bridging your voice to the relevant parties.
- ii) Increase industry standard – In order to have a brighter future for the industry and country's economy, trainings to improve the industry's standard is crucial.
- iii) Make friends / connections – Through sports and other events, to bring everyone together to make friends, exchange ideas while making suggestions for improvement.

He highlighted that our training would focus on hard skills, soft skills, and in-field experience from speakers. We intend to hold more in person courses in order to raise our industry standards, as well as to focus on giving more job-related courses to help our staff improve their competency. The Association intends to offer more courses to members this year.

The training comparison for KEK and KEP in 2023 was lesser due to change of organizer. We have conducted the following courses bringing in RM 24,000 revenue for the association.

- i) KEK (Kursus Ejen Kastam)
- ii) HS Code Transitional of PDK 2017 to PDK 2022
- iii) Understanding International Trade Export/Import Shipping Process & Incoterms 2020
- iv) Shipping Law & Bill of Lading
- v) KEP (Kursus Ejen Perkapalan)

As promised, additional industry-relevant content will be covered in the courses. As a qualified HRDC training provider, JPSFA can now create appropriate courses at a more reasonable price because we have our own trainers.

We have also planned courses for 2024 as follows: -

- i) KEK (Kursus Ejen Kastam) – 23rd February – 4th March, 2024
- ii) Refresher Course – 28th February, 2024
- iii) KEP (Kursus Ejen Perkapalan) – To be advised
- iv) In House Compact Incoterms and BL course – In house Speaker (Q2)
- v) HS code and custom regulation – In house Speaker (Q2)
- vi) Another course to be advised

Mr. Douglas, the vice president, added that members of the association are welcome to write in to the secretariat with any course suggestions they may have.

8) OTHER MATTERS

(i) Q-Games

Ms Melissa reported that the 3rd edition of Q Games to be organized by Johor Port Berhad is expected to be held in the 4th quarter of 2024. Consisting of the following participating entities.

- a) Johor Port Berhad (JPB)
- b) Pelabuhan Tanjung Pelepas (PTP)
- c) Lembaga Pelabuhan Johor (LPJ)
- d) Johor Ports Shipping and Forwarding Association (JPSFA)

Games proposed for the 3rd edition of Q Games are football, badminton, table tennis, darts, track running (5 km), and tug of war, so we hope that more members will come forward to participate.

Currently, JPSFA is having weekly badminton training sessions at Bubble Sports, every Thursday evenings with 10 to 12 players. We target more participation in order to get the best players for the Q-Games. Members can get in touch with Mr. Kelvin or Ms. Melissa with any queries.

Mr. Douglas added that there will be the inclusion of categories for veteran and non-veteran that will make this year's games more fun and enjoyable.

(ii) **SST Briefing**

Ms. Stephanie informed that seven custom officers will be present for tomorrow's briefing and reminded members to prepare questions they may have for the custom officers.

(iii) **Johor Port Safety Briefing**

Ms. Jasmine raised the issue of the safety briefing charges at Johor Port which is deemed to be high and not charged at most other ports. Ms. Stephanie explained that soon it will be gazetted and advised those who visit frequently to obtain an annual safety pass.

With no further question from the members, Ms. Stephanie thanked everyone for taking precious time to attend the AGM and requested each member to introduce themselves before proceeding to the tea networking session.

The meeting was adjourned at 4.00 pm.



President
Ms. Stephanie Lim

7th March 2024



Secretary
Mr Chong Jit Chien